PAPA
PESTICIDE APPLICATORS PROFESSIONAL ASSOCIATION

2027 SPONSORSHIPS

Easy. Effective. Engaging.

PAPA offers simple, affordable options to sponsor our events that put your company front and center with thousands of licensed applicators each year!

Please email info@papaseminars.com with the level(s) and à la carte options you'd like to purchase. We will provide an invoice that you can pay online. Thank you for your support!

Level 1: Continuing Education Sponsorship – $500

Sponsor all of PAPA's 2027 webinars and single-day, in-person seminars.

- Exhibit table at unlimited 2027 in-person seminars (does not include Multi-Day Conferences)
- Recognition at every 2027 webinar and seminar (or all remaining webinars and seminars, if you purchase after our 2027 CE course schedule has begun)
- Opportunity to provide presentations
- Recognition in PAPA's quarterly e-newsletter, *Applicators News*
- Recognition on Sponsor page of PAPA's website

Level 2: Multi-Day Conference Sponsorship – $500 per Conference

Sponsor one or both of PAPA's Multi-Day Conferences in 2027.

Southern CA: February 24-26, 2027
Pechanga Resort Casino - Temecula, CA

Northern CA: August 17-19, 2027
Cache Creek Casino Resort - Brooks, CA

Sponsors receive the following for each Conference they purchase sponsorship for:

- Exhibit table
- Conference registration for 1 staff member
- Recognition in Conference brochure
- Conference-wide signage
- Recognition during opening Conference presentations

Level 3: All-Inclusive Sponsorship – $1,500

Become a sponsor of all PAPA events for the 2027 calendar year: both of our Multi-Day Conferences, all webinars, and all single-day, in-person seminars.

- Exhibit table at unlimited 2027 in-person seminars and both Multi-Day Conferences
- Recognition at every 2027 webinar and seminar (or all remaining webinars and seminars, if you purchase after our 2027 CE course schedule has begun)
- Opportunity to provide presentations
- Recognition in PAPA's quarterly e-newsletter, *Applicators News*
- Recognition on Sponsor page of PAPA's website
- Conference registrations for 2 staff members (1 per Conference)
- Recognition in Conference brochures
- Conference-wide signage
- Recognition during opening Conference presentations

À la carte add-ons available for Multi-Day Conferences – prices below

Coffee Sponsor
$400 per Conference
or
Open Bar Sponsor
$500 per Conference

Signage displayed at coffee or bar area.

Hat Sponsor
$450 per Conference

Hats will be branded with your logo and given to attendees. Limited to three companies per Conference.

Lanyard Sponsor
$600 per Conference

Lanyards will be branded with your logo and given to attendees. Limited to one company per Conference.

Raffle Prize Donation

A raffle is held on Day 2 of each Conference. The donating Sponsor of each prize is announced when prizes are given away.

Pesticide Applicators Professional Association – PAPA 2027 Sponsorship Terms & Conditions

By the Company's representative purchasing any of the PAPA Sponsorships detailed in this document, the Company acknowledges that they have read, understand, and agree to abide by the Terms and Conditions listed below.

Article I
Sponsorship Levels

a) **2027 Continuing Education Sponsor:** Sponsor all of PAPA's 2027 webinars and single-day, in-person seminars. Sponsors receive the following: Exhibit table at unlimited 2027 in-person seminars, recognition at every 2027 webinar and seminar (or all remaining webinars and seminars, if you purchase after our 2027 CE course schedule has begun), opportunity to provide presentations, recognition in PAPA's quarterly e-newsletter, recognition on Sponsor page of PAPA website.
b) **2027 Pechanga Multi-Day Conference Sponsor:** Sponsor PAPA's 2027 Pechanga Multi-Day Conference. Conference will be held at Pechanga Resort Casino on February 24-26, 2027. Sponsors receive the following: Exhibit table, Conference registration for 1 staff member, recognition in Conference brochure, Conference-wide signage, and recognition during opening presentations.
c) **2027 Cache Creek Multi-Day Conference Sponsor:** Sponsor PAPA's 2027 Cache Creek Multi-Day Conference. Conference will be held at Cache Creek Casino Resort on [dates TBD]. Sponsors receive the following: Exhibit table, Conference registration for 1 staff member, recognition in Conference brochure, Conference-wide signage, and recognition during opening presentations.
d) **À La Carte Conference Sponsorships:** A variety of à la carte add-on Conference Sponsorships are available.
    - **Coffee Sponsor:** Sponsors receive signage displayed at coffee area.
    - **Open Bar Sponsor:** Sponsors receive signage in the bar area during the Welcome Reception.
    - **Hat Sponsor:** Hats will be branded with the logos of any/all companies that purchase this add-on. Limited to three companies per Conference. Hats will be handed out to Conference Attendees.
    - **Lanyard Sponsor:** Lanyards will be branded with the logo of the company that purchases this add-on. Limited to one company per Conference. Lanyards will be handed out to Conference attendees.
    - **Donate Raffle Prize:** Sponsor donates a prize that PAPA will give out to a Conference attendee during the raffle on Day 2 of the Conference.

Sponsorship Fee Schedule

a) **2027 Continuing Education Sponsor:** $500
b) **2027 Pechanga Multi-Day Conference Sponsor:** $500

c) **2027 Cache Creek Multi-Day Conference Sponsor:** $500
d) **À La Carte Conference Sponsorships:**
   - **Coffee Sponsor:** $400 per Conference
   - **Open Bar Sponsor:** $500 per Conference
   - **Hat Sponsor:** $450 per Conference
   - **Lanyard Sponsor:** $600 per Conference
   - **Donate Raffle Prize:** No payment to PAPA, prizes are donated to PAPA by Sponsoring company.

Applicable fee must be paid to PAPA prior to the Sponsor being afforded any Sponsorship benefits.

Article II

Terms

The term of 2027 Continuing Education Sponsorship will commence on January 1, 2027, or (if received after January 1, 2027) the date payment is received, and will terminate on December 31, 2027. Sponsorships paid after the 2027 CE course schedule has commenced cannot be prorated to accommodate for less event availability. Conference Sponsorships are valid for the dates of the Conference you are Sponsoring.

The code of ethics adopted by PAPA is as follows:

To promote and maintain high standards of public service and conduct in order that agricultural suppliers may justly be regarded as professionals and that the public may have increasing confidence in their integrity, and that the practice of pest management may best serve the public interest. It is understood that the following are PAPA rules, regulations, and conditions for the Sponsor. PAPA expects each Sponsor and their representatives and employees to abide by the rules, regulations, and conditions given herein and by subsequent amendments and additions, considered by the PAPA Board of Directors. PAPA has developed these rules, regulations and conditions for the best interest of all the Sponsors and attendees. The Sponsor must abide by the following rules, regulations, and conditions:

Article III

Conditions

a) Sponsors shall refrain from unfair business practices through the following:
   - Must limit their activities to within the confines of the table space in a manner consistent with non-interference of activities legitimately exercised by other Sponsors, event speakers, and PAPA staff.
   - Maintain a reputation for fair and honorable conduct with customers, employees, and suppliers.
   - Conduct business on the basis of service to the industry and the public.
   - Avoid false, misleading, or deceptive advertising.

- Abide by laws and regulations affecting the pest management industry and to promote their enforcement. To acknowledge that governmental and recognized standard are the mutual responsibility of the product manufacturer and user.

b) Sponsors may not sell products at PAPA events. This includes any type of exchange including credit cards, purchase orders, etc. No vending is allowed.
c) Sponsors may make product forms available on table-top display only. Material regarding Sponsor's products and/or displays not related to the educational content of a speaker's presentation may not be placed in the registration packets.
d) Sponsors must limit their solicitation activities to prior to the event, after the event, and during breaks and lunch times. Sponsors are required to shut down their displays during the educational portion of the event.
e) The Sponsor should plan to set up their display during the early morning registration period. Since registration time may vary from site to site, consult the Educational Coordinator/Program Director for the time at the site the Sponsor wishes to attend. The Educational Coordinator/Program Director will advise the Sponsor of the break times and/or the Sponsor can request a copy of the agenda from the Educational Coordinator/Program Director.
f) The Sponsor must notify the Educational Coordinator/Program Director no fewer than 7 business days before the PAPA event if the Sponsor plans to participate. Depending upon space available, the Educational Coordinator/Program Director can make arrangements to have a display table available for the Sponsor or Sponsor's representative. Availability is limited based on each individual venue, and spaces are reserved on a first-come, first-served basis.
g) A maximum of two lunches, per seminar, will be provided to the attending Sponsor/representative(s). If more lunches are needed for the Sponsor/representative(s), additional lunches can be purchased. The Educational Coordinator/Program Director can provide the cost of additional lunches on a per seminar basis.
h) If the Sponsor reserves space at an event but cannot attend, PAPA must receive a minimum of 3 days' notice for non-attendance.
i) All Sponsor representatives/personnel will be required to sign in on the provided Sponsor sign-in sheet the morning of the applicable event.
j) Sponsors and their representatives are not eligible to receive CEU credits for the events at which they display.

Article IV

Suspension of Sponsorship

a) PAPA reserves the right to prohibit, reject, or eject any Sponsor's representative, or exhibit in whole or part, with or without giving cause. If cause is not given, liability shall not exceed the return to the Sponsor of the Sponsorship fee at the time of ejection. If a Sponsor is ejected for violation of

these terms and conditions or for any other reason, no return of the Sponsor fee shall be made.

b) PAPA reserves the right to refuse acceptance of a Sponsor due to the Sponsor exhibiting professional misconduct by not abiding to the terms and conditions given herein, any subsequent amendments and additions considered by PAPA Board of Directors.

Legal Recourse

PAPA Board of Directors determinations regarding suspension, revocation, or ejection shall be final.